

# PepsiCO

## Portugal

### Sales Analysis Trainee

Locations: Lisboa, Portugal

Categories: Students - Intern

#### Job Description



Auto req ID: 162614BR

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PepsiCo is a global food and beverage leader with a product portfolio including 22 brands that generate more than \$1 billion each in annual retail sales. Our main businesses – Quaker, Tropicana, Gatorade, Frito-Lay and Pepsi-Cola – make hundreds of enjoyable foods and beverages that are loved throughout the world.

At PepsiCo, you get the best of both worlds: an entrepreneur's mindset plus reach and resources. Our collaborative culture and worldwide presence generate a stream of new opportunities to define the future and propel your life's work. Bring your unique perspective. Bring curiosity. Bring ingenuity, and drive. We'll give you a platform to be daring on a global scale.

#### Main Tasks:

- Sales KPI's reporting and customer data-base management in internal and external databases (distributors) focused in DTS channel
- Follow up of commercial policy implementation in key DTS customers. Introduction of discount/rappel conditions in customers database.
- Deliver and present monthly D&A report in Sales team regular meetings

#### Qualifications/Requirements

##### Requirements:

- University Degree in Economics or Business Administration.
- English – high level (preference equivalent to "Proficiency of Cambridge" Certificate); Spanish - recommended
- Advanced user (Excel, PowerPoint, Project, Access)

We are offering a 12 month internship with immediate start.