### LISTENING

#### **ANSWER KEY**

# PART ONE

- 1 three days
- 2 Global Conferences plc
- 3 tomorrow's software
- 4 permit
- 5 large corporations
- 6 logic solutions
- 7 Intelligent Change
- 8 IT analyst
- 9 customer driven
- 10 organisational structures / organizational structures
- 11 framework for action
- 12 (real-life) case studies

### PART TWO

- 13 to meet a new manager
- 14 to introduce new policy
- 15 to visit possible new premises
- 16 to hold job interviews
- 17 to observe working practices
- 18 I forgot a document
- 19 My hotel was noisy
- 20 I had some wrong information
- 21 I was late for a meeting
- 22 I didn't understand some figures

## PART THREE

- 23 There has been no change of ownership.
- 24 Their retailers are becoming less willing to pay their prices.
- 25 it makes products of high quality
- 26 the relations between management and workers are poor
- 27 They feel too much is expected of them.
- 28 each person carries out one part of the production process
- 29 Each item is now made in smaller quantities.
- 30 More of their work is falling below the required standard.